

Model	Santa Clara		Mendocino		San Jose		Santa Barbara	
<b>Base Price</b>	<b>\$459,990.00</b>		<b>\$474,990.00</b>		<b>\$485,990.00</b>		<b>\$519,990.00</b>	
<b>Lot Premium</b>		\$35,000.00		\$35,000.00		\$35,000.00		\$35,000.00
<b>1% Builder's Fee</b>		\$4,949.90		\$5,099.90		\$5,209.90		\$5,549.90
<b>Total Price</b>	<b>\$499,939.90</b>		<b>\$515,089.90</b>		<b>\$526,199.90</b>		<b>\$560,539.90</b>	
	<b>Cash</b>	<b>Finance</b>	<b>Cash</b>	<b>Finance</b>	<b>Cash</b>	<b>Finance</b>	<b>Cash</b>	<b>Finance</b>
<b>Fees</b>								
Closing Fee	\$595.00	\$995.00	\$595.00	\$995.00	\$595.00	\$995.00	\$595.00	\$995.00
Search Fee	\$55.00	\$55.00	\$55.00	\$55.00	\$55.00	\$55.00	\$55.00	\$55.00
Doc Stamps	\$3,500.00	\$3,500.00	\$3,605.00	\$3,605.00	\$3,681.00	\$3,681.00	\$3,930.00	\$3,930.00
Recording Fee - Deed & Mortgage	\$23.00	\$250.00	\$23.00	\$250.00	\$23.00	\$250.00	\$23.00	\$250.00
Survey	\$275.00*	\$275.00	\$275.00*	\$275.00	\$275.00*	\$275.00	\$275.00*	\$275.00
<b>Total</b>	<b>\$4,448.00</b>	<b>\$5,075.00</b>	<b>\$4,553.00</b>	<b>\$5,180.00</b>	<b>\$4,629.00</b>	<b>\$5,256.00</b>	<b>\$4,878.00</b>	<b>\$5,505.00</b>
<b>Endorsments</b>								
Alta 5.1 Planned Unit Development		\$75.00		\$75.00		\$75.00		\$75.00
Alta 8.1 Environmental Protection		\$75.00		\$75.00		\$75.00		\$75.00
Alta 9.0 (FF9)		\$303.00		\$310.60		\$316.10		\$334.00
<b>Total</b>		<b>\$453.00</b>		<b>\$460.60</b>		<b>\$466.10</b>		<b>\$484.00</b>
<b>Title Insurance</b>								
Owners Title Insurance	\$2,580.00	\$2,580.00	\$2,656.00	\$2,656.00	\$2,711.00	\$2,711.00	\$2,890.00	\$2,890.00
Lenders's Title Insurance		\$450.00		\$450.00		\$450.00		\$450.00
<b>Total</b>	<b>\$2,580.00</b>	<b>\$3,030.00</b>	<b>\$2,656.00</b>	<b>\$3,106.00</b>	<b>\$2,711.00</b>	<b>\$3,161.00</b>	<b>\$2,890.00</b>	<b>\$3,340.00</b>
<b>Other Costs</b>								
Capital Contribution								
3 Months HOA								
<b>Total</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>
<b>Grand Total</b>	<b>\$7,028.00</b>	<b>\$8,558.00</b>	<b>\$7,209.00</b>	<b>\$8,746.60</b>	<b>\$7,340.00</b>	<b>\$8,883.10</b>	<b>\$7,768.00</b>	<b>\$9,329.00</b>

\* Cost estimates are based on a cash purchase. Estimations include example lot premium. Actual premium will vary. Actual closing costs will vary.





